

Col Robert "Otis" Winkler, USAF, Ret.

Teams: Air Force, Defense & Aerospace, Government Relations, International, Security

Expertise Areas

- Strategic Planning & Analysis
- Joint & International Air Operations
- C4ISR
- International Business Development
- Foreign Military Sales (FMS), Direct Commercial Sales (DCS), and ITAR

Professional Experience

Colonel Winkler served a 27-year career in the U.S. Air Force, culminating in serving as the Director, Weapons Systems Division for the Office of Legislative Liaison in the Pentagon, where he led Air Force legislative affairs efforts for air, space, and cyber programs and platforms. He previously served as Commander of the Fighter and Air Control Operations Group in Spangdahlem, Germany. Colonel Winkler also previously served as Special Assistant to the Director of DARPA, and as Commander and Operations Officer of the F-16 fighter squadron in Aviano, Italy.

Colonel Winkler also previously served as Director and Senior Principal of Strategy and Advanced Technology for the Harris Corporation (now L3Harris Technologies), where he led efforts to gain market share in DoD innovation efforts including Service Labs, DARPA, SCO, and DIUX.

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Key Positions

Colonel Winkler worked at The SPECTRUM Group, where he served as the Director of Regional Affairs, including the Under Secretary of the Air Force, Pentagon, Guam, and the Military Regions, 8th Air Force, and U.S. Forces Korea.

Education

Colonel Winkler holds a Master of Strategic Studies, Air War College, and a Bachelor of Science in Aerospace Engineering, Arizona State University.

General Dillon previously served as Director of Regional Affairs for the Under Secretary of the

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and supporting worldwide flying operations, security, housing, medical, schools, and other personnel programs for 50,000 Americans.