

## Amr Shoukry

Teams: Border Security, Homeland Security, Infrastructure Security, International, Security

### Expertise Areas

- International Business Development
- Strategic Planning
- Middle East Market Penetration & Growth
- Engineering & Utilities
- Critical Infrastructure
- Government Relations
- Machinery, Equipment & Chemicals
- Fluent in Arabic & Italian

### Professional Experience

Mr. Shoukry is a key member of The SPECTRUM Group's International Business offering, supporting clients with his more than 20 years of experience facilitating business relationships in international trade and global commerce. He delivers extensive expertise on helping clients develop and expand business in the Middle East, drawing on his knowledge and network to identify and successfully target business prospects and drive results.

Prior to joining The SPECTRUM Group, Mr. Shoukry served as Consultant to the Chairman of PICO Engineering Group, a major trader of machinery and heavy equipment in Egypt and the Middle East. At PICO, he advised leadership on sales, marketing, and strategic planning, and conducted competitive assessments and performance reviews to drive growth and sales. He previously served as Partner and Managing Director for International Trade & Engineering Co. (ITEC), many international machine and chemical manufacturers' sole representative in Egypt, including Comez (Italy), Mathis (Brazil), Yantai (China), and Eurodye (Belgium, France).

In addition to his work at The SPECTRUM Group, Mr. Shoukry serves as the Executive Director of Silver Coast Horse Alex General Contracting (SCHA), where he supports clients in infrastructure and utility construction and engineering projects. Across SCHA's offices in Abu Dhabi, Dubai, Cairo, and Alexandria (Egypt), Mr. Shoukry has supported clients on projects including design and construction of electro-mechanical and civil works for water treatment plants; sewage and industrial waste water treatment plants; potable water and sewage pumping stations; pipe networks and pipelines; sea water and low-salinity water desalination plants; and electro-mechanical supplies.

### Key Positions

- Co-Founder & Executive Director, Silver Coast Horse Alex General Contracting (SCHA)
- Consultant to the Chairman, PICO Engineering Group
- Partner & Managing Director, International Trade & Engineering Co. (ITEC)

### Education

- B.A., Commerce, Alexandria University (Egypt)

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