



National Guard

The National Guard Team at The SPECTRUM Group (TSG) provides the expertise, experience and access to bridge the gap between the National Guard, the private sector and Congress, enabling our clients to meet their business goals.

Our team of experienced former National Guard senior leaders support our clients' work throughout the acquisition and procurement lifecycle, including identifying relevant current and future National Guard requirements and needs. We work with our clients to create and implement strategic plans, including strategic teaming and positioning, and facilitate access to key decision-makers throughout the National Guard and its supporting entities.

We support our clients through the full business development and proposal lifecycle, as well as through program implementation, milestone achievement, follow-on and recompetes.

Our Team maintains strong relationships with Congress and with relevant federal and state organizations to support our clients in their business endeavors. We also help clients focused on military construction (MILCON), military support to civil authorities, and homeland security.

Visit our website to learn more and to meet our National Guard Team:

www.spectrumgrp.com.

Centers of Excellence



Defense & Aerospace



Security



International



Government Relations



Healthcare & Bio-Science



Energy & Environment



Client Services

- Strategic Positioning to Enhance National Guard Market Penetration
- Strategic Planning and Competitive Intelligence
- National Guard Acquisition and Procurement Process Support
- Identifying and Facilitating Key Joint Ventures and Teaming
- Defense, National Guard, and Congressional Relations and Liaison

Subject Matter Expertise

- National Guard Acquisition and Procurement
- Strategic Planning, Including Joint Ventures and Teaming
- Congressional Relations and Advocacy
- Homeland Security
- Business Development
- Military Construction (MILCON)
- State and Federal Organizations
- Military Support to Civil Authorities



The SPECTRUM Group's Mission:

Through our results-driven philosophy grounded in **Experience, Expertise** and **Integrity**, The SPECTRUM Group provides our commercial, government and non-profit clients with the tools and counsel necessary to achieve their objectives.

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