



VADM Steve Loftus, USN, Ret.

Teams: BRAC, M&A Support and Due Diligence, Navy

Expertise Areas

- Strategic Sales, Marketing and Business Development
- Market, Capture and Win Strategy Development
- M&A Support and Due Diligence
- Navy Operations and Logistics
- Maritime Aviation

Professional Experience

Admiral Loftus supports strategic client business objectives in M&A, business development, and BRAC-related arenas. He is the former Chairman and CEO of The SPECTRUM Group (TSG). He delivers significant hands-on public and private sector PM and executive leadership experience.

Prior to his work at TSG, Admiral Loftus joined The Carlyle Management Group to help turn around The Aerostructures Corporation (TAC), a portfolio company in financial difficulty. He created strong shareholder value and effected a successful merger with Vought Aircraft Industries.

Admiral Loftus culminated a 38-year U.S. Navy career as Deputy Chief of Naval Operations, with responsibility for Navy readiness during the first Gulf War. His senior operational commands included Commander, Fleet Air Forces, Mediterranean, and its NATO counterpart, Commander, Maritime Air Forces Mediterranean. His shore duty assignments included Director of the Department of the Navy Budget, and Director of the Secretary of the Navy, Office of Program Appraisal. He flew in several air warfare groups including carrier-based early warning, heavy attack, and maritime patrol and reconnaissance squadrons. He twice received the highest Navy peacetime award, the Distinguished Service Medal, as well as the Distinguished Flying Cross.

As the former Deputy Chief of Staff for Naval Operations for Logistics, Admiral Loftus has robust experience in facilities and installation management, environmental policy development, and financial management. He was the senior uniformed official on the 1991 and 1993 Navy BRAC staff that determined methodology for developing DOD recommendations for closure and realignment.

Key Positions

- Deputy Chief of Naval Operations
- Director, Department of the Navy Budget
- Director, SECNAV Office of Program Appraisal
- Deputy Chief of Staff for Naval Operations for Logistics
- Commander, Fleet Air Forces, Mediterranean and Commander, Maritime Air Forces Mediterranean
- CFO, The Aerostructures Corporation (The Carlyle Group)

Education

- M.S., Financial Management, U.S. Naval Postgraduate School
- B.S., Biology, University of Massachusetts, Amherst

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